



Direct Investment

On a select basis, RKCA acts as an independent placement agent for growth-oriented businesses with a clear business plan. RKCA’s current portfolio includes more than 10 companies, ranging from startups to mature, growth-stage businesses. Successful exits include dotloop (sold in 2015 to Zillow) and TSC Apparel (sold in 2017 to CenterGate Capital). Our direct investments range in nature from minority to majority control. We tailor our investments to align incentives between RKCA and existing shareholders. Our track record of successful investments and exits speaks to the effectiveness of our approach. RKCA has been a registered broker-dealer since 1986. We’ve developed a proven model of raising capital on a select, case-by-case basis.



While my wife and I were ready to retire, we wanted continued growth for our employees, which required a major investment and an aggressive increase in production. We had sold a company in the past and the eventual outcome didn't quite turn out the way we had hoped. They had a different vision and all my employees found other employment in a short time. We certainly did not want that to happen again. RKCA was a perfect match. I trusted them and they trusted me—and listened to what was important to me. They crafted a deal that respected my priorities, provided me with a fair price and brought in the right new leadership to continue growing what my wife and I had built. It's a dream come true. Nobody has left—and everybody is excited because they see an appealing future. They certainly would have had growth with us, but everybody wants to work for a company that has unlimited potential.

Ken Schumacher
CEO, Stairtek

M&A Advisory

Whether seeking an exit strategy, exploring exponential business growth, or selling an asset or division, a merger or acquisition with the right organization may be the perfect solution.

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Financing Engagements

Financing options like growth through acquisition, embarking on a large capital expenditure, or finding an equity partner require access to the right providers for your needs.

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Strategic Consulting

Special situations like setting expectations for ROI or dealing with an economic downturns may require strategic evaluations, distress advisory, or debt restructuring.

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