



Firm Updates

CATEGORIES

- Press (9)
- RKCA Insights (2)

The “Second Bite” Explained: Three Ways an Equity Roll Can Benefit Existing Ownership

In a company sale, there are a variety of ways a deal can be structured to provide consideration for existing shareholders. Cash at close, seller notes, earnouts, and equity rolls can all play a part in rewarding existing ownership for what they've built. Frequently misunderstood, an equity roll occurs when

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October 8, 2018

Ownership Consideration: What’s the Best Type of Buyer for My Company

When looking at an exit even for your business, it is important to understand the different types of potential buyers that can encountered in a sale process. A thorough sell-side M&A process identifies a multitude of both financial and strategic buyers. These different buyer types all have different approaches in

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October 8, 2018

EXCLUSIVE: Cincinnati investors acquire local family business

A group of Cincinnati investors led by an investment banking firm is acquiring a majority stake from the founders of family-owned Northern Kentucky manufacturing firm Stairtek Inc. Mount Adams-based RKCA and the investment arm of Cincinnati-based Amend Consulting teamed up to buy out two of the three co-founders of Stairtek

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October 8, 2018

One of Greater Cincinnati’s longtime largest private companies sold

A restaurant company that ranked among Greater Cincinnati’s largest private companies for years has been sold. Bistro Group Inc., the Mariemont-based company that's one of the largest TGI Fridays franchisees, sold its restaurant operations last week to Falcons Restaurant Group. Bistro owned 13 TGI Fridays restaurants and had management contracts

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September 22, 2018

ParkerGale Capital acquires legal enterprise software provider Rippe & Kingston

CINCINNATI–(BUSINESS WIRE)—Rippe & Kingston, a leading provider of financial and practice management software for law firms in the U.S., announced today it has received a majority investment from technology-focused private equity firm ParkerGale Capital. Rippe & Kingston was founded in 1982 by George Kingston and Joe Rippe, and has established

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May 2, 2018

CenterGate Capital Acquires TSC Apparel

An affiliate of private-equity firm CenterGate Capital, Austin, Texas, recently made an investment in TSC Apparel, Cincinnati. A national B2B distributor of imprintable activewear and accessories, TSC Apparel stocks and sources thousands of styles of T-shirts, fleece, headwear, sport shirts and outerwear. Bob Winget, its president, will continue to lead the

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October 18, 2017

Cincinnati investors buy stake in local software company

Cincinnati investment banking firm RKCA and management consulting firm Amend have acquired an ownership stake in a locally based software consulting company with big growth plans. Read the Full Article >

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March 15, 2017

Kroger signs big deal to buy cutting-edge exit signs from Cincinnati startup

A Cincinnati startup has landed a huge contract with Kroger Co., the nation's largest operator of traditional supermarkets, to buy its cutting-edge photoluminescent exit signs. MN8, founded by firefighter Zachary Green in 2010, will provide its glow-in-the-dark exit signs at all of Kroger's new and renovated supermarkets. Eventually, Kroger will install the

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June 20, 2016

EXCLUSIVE: Rippe raises millions for medical startup (Video)

A member of Cincinnati’s well-known Rippe family has raised millions of dollars in a first round of venture capital for his medical startup company. Read the Full Article >

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December 3, 2015

EXCLUSIVE: Cincinnati basketball family buys Chevrolet dealership

A Cincinnati family steeped both in local college hoops and vehicle sales has purchased a dealership to call its own. Mike Kelsey was born into the car business. His grandfather sold Mercuries and Lincolns in the 1950s, and his father worked for Jake Sweeney. Kelsey himself sold his first car after graduating

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March 19, 2015

Buyout activity came back with a vengeance for Cincinnati companies in 2015

Buyouts are back. After several years of struggles since the financial crisis, the mergers and acquisitions market is flying high again. Read the Full Article >

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December 14, 2014



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