



# Transactions

Capital Raise

## Stairtek

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In 2018, RKCA made a control investment in Stairtek, the industry leading manufacturer of mass customized hardwood and laminate stair parts. Stairtek’s products include stair treads (the load-bearing piece that people walk on) and the stair risers (the step backing). Stairtek’s customers include premier big-box retailers (Home Depot, Lowe’s, Floor & Decor, Lumber Liquidators), flooring distributors and homebuilders. Originally family-owned and founded, Stairtek’s fast-growing culture is on pace to accelerate with additional investment in people and processes under RKCA’s ownership. Founder Ken Schumacher describes the RKCA transaction like this:

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*While my wife and I were ready to retire, we wanted continued growth for our employees, which required a major investment and an aggressive increase in production. We had sold a company in the past and the eventual outcome didn't quite turn out the way we had hoped. They had a different vision and all my employees found other employment in a short time. We certainly did not want that to happen again. RKCA was a perfect match. I trusted them and they trusted me—and listened to what was important to me. They crafted a deal that respected my priorities, provided me with a fair price and brought in the right new leadership to continue growing what my wife and I had built. It's a dream come true. Nobody has left—and everybody is excited because they see an appealing future. They certainly would have had growth with us, but everybody wants to work for a company that has unlimited potential."*

**Ken Schumacher**  
CEO, Stairtek