

## **Investment Banking Associate**

### **RKCA – Capital Advisors & Investment Bankers, Member FINRA/SIPC.**

RKCA (the “Firm”) is a rapidly expanding Midwest-based middle-market investment bank that is seeking to add a highly-motivated Investment Banking Associate to its growing team. The Associate can expect exposure to the full spectrum of buy and sell-side M&A engagements, overseeing all aspects of deals from pitch to close. The Associate will also assist and provide bandwidth for the Firm’s portfolio of direct investments, which range from venture to mature, growth stage businesses.

The Associate will work closely with the Firm’s VPs and Partners while supervising the work of Analysts. Firm engagements include retained buy and sell-side M&A, debt and equity financings, financial advisory services, and direct investments.

The Associate must be able to work well under pressure and manage multiple projects and stakeholders simultaneously with limited supervision.

#### **Responsibilities:**

- Overseeing the performance of financial and valuation analysis, including in-depth financial modeling and analysis of deal structures
- Developing transaction marketing materials (Teasers, CIMs, Management Presentations)
- Preparing pitch presentations for meetings with prospective clients
- Conducting detailed industry, buyer, financial, and market research
- Facilitating due diligence requests, including the management of Virtual Data Rooms
- Actively participate in other aspects of client engagements, including: fostering and furthering relationships with existing and potential clients; communication with prospective buyers; and transaction and purchase agreement negotiations
- Business community involvement and civic engagement to continue expanding the Firm’s strong regional market position

#### **Qualifications:**

- Bachelor’s degree in business, finance, economics, or related field required
- Exceptional academic track record with relevant finance and accounting coursework
- Previous experience in investment banking, transaction advisory, accounting, private equity/venture capital or corporate development desired (minimum of two years in the workforce)
- Demonstrated ability to effectively manage multiple projects
- Outstanding quantitative and analytical abilities, including the capacity to generate and analyze pro forma financial statements and models
- Strong understanding of financial statements
- Excellent command of MS Office programs (Excel, PowerPoint, Word)
- Ability to meet accelerated deadlines, with strong sense of urgency, self-management, and drive, while working effectively under pressure
- Strong verbal and written communication skills, with capacity for creativity
- SIE, Series 79 and Series 63 licensed within 150 days of hire required
- Clear ties to the Greater Cincinnati region desired