NEWS







## Tangible Solutions

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RKCA, Inc. provided sell-side advisory to Tangible Solutions, Inc. ("Tangible Solutions" or "Company") on its sale to Marle Group ("Marle"), a global medical device contract manufacturer, and portfolio company of Dentressangle, based in Lyon, France. The transaction closed in February 2022. Tangible Solutions, based in Fairborn, Ohio, is a leader in American-made 3D printed titanium orthopedic implants. The Company was founded in 2013 by Adam Clark, Chief Executive Officer, and Chris Collins, Chief Operating Officer. In less than ten years, they grew the company from a garage to a globally recognized medical device contract manufacturer at a 25,000 square foot facility.

Read the case study

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"They gave us space when we needed to tend to the business; they gave us pressure when we needed to respond quickly; they gave us their opinions when we asked for advice; they gave us confidence in our true value; they gave us their undivided attention as we approached closing. The push and pull of the tides with respect to the deal is an art and was executed beautifully. That elegant performance alone is worth its weight in gold."

**Chris Collins** 

Founder and COO of Tangible Solutions



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